

## NOTE ON TRAC INDIA'S AMUSEMENT PARK PROJECT

### 1. CHRONOLOGY OF EVENTS

(attached)

### 2. POINTS FOR CONSIDERATION:

- a.
  1. A long time has passed since the initial tender was called and finalized. The bids were submitted on **24-7-2000**;
  2. TRAC India was informed about its selection on **24-5-2001** based on its partnership with OMINI LEISURE and its offer to pay annual rentals of Rs 2.6 crores (minimum guaranteed amount) or 13% of the revenue earned, whichever is higher;
  3. GO issued on 13-09-2001,
  4. OMNILEISURE withdraws and TRAC INDIA ties up with Blackpool Leisure and Consultancy Ltd on 10-July 2002,
  5. Due to the delay signing the agreement HUDA withdraws its offer to TRAC INDIA on **29-10-2002**.
  6. Ever since the correspondences for the revival of the project is going on at the instance of TRAC India, without any break through.
  7. In response to the representations received from TRAC India, HUDA has written to the government on **12-2-2004** and **23-7-2004** that since their earlier offer was cancelled, TRAC India may be advised to take part in new tenders that are being called by BPPA for development of theme parks around Hussain Sagar.
  8. On **23-9-2004** Hon CM desired the issue to be referred to the committee of a group of ministers for examining the issue.
- b. The new proposal of TRAC India is to pay only Rs 1.00 crore or 13% of the revenue earned, whichever is higher.
- c. TRAC offer was for developing amusement park in 4 acres, where as the Rock garden project allowed by Tourism dept is for about 10 acres in necklace road.
- d. The Rock Garden project's ground rent was fixed at Rs 36 lakhs per annum with an increase of 10% every 5 years. The department of tourism handled this project, though the land belonged to BPPA/HUDA. The rates may be got confirmed from the dept of tourism.
- e. Due to various reasons the Rock Gardens project is also not yet operational, but work on it has started very recently.
- f. Its true that these two projects, though located in the same BPPA area, were finalized by two different wings of the Government- HUDA and Tourism dept—and there is a wide variation in the annual rentals finalized.
- g. It is not correct to say that monopoly of amusement parks was offered in the initial tender offer. It was discussed in the BPPA meeting held on 2-5-2003 under the chairmanship of the then CM and it was clearly decided that in BPPA area there would be competition and monopoly cannot be given to any organization.
- h. In the same meeting it was informed to the BPPA that “TRAC India were given a letter of cancellation for their proposals for the reasons which were discussed in the meeting. It was decided that final decision would be taken after some more details are furnished.”